



# Transitioning from academia to industry:

## How the Merck research award guided me to my dream job



**Stephanie R. Hare, Ph.D.**

CADD Scientist  
Atomwise Inc.

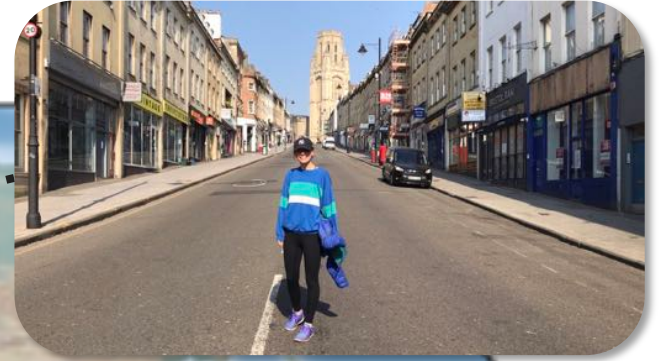
August 24, 2022  
ACS Fall 2022  
Chicago, IL

# Disclaimer

This is my story and should not be taken as life advice.



Seattle, WA



Snohomish, WA



Davis, CA

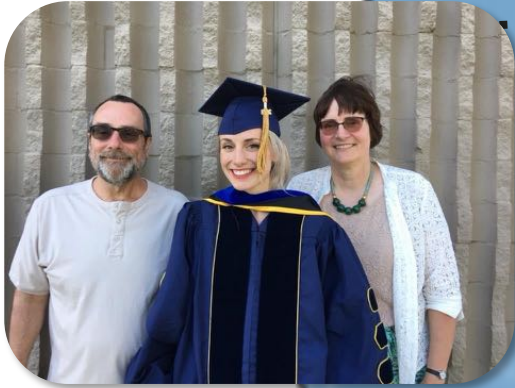


Bristol, England



Mülheim an der Ruhr, Germany

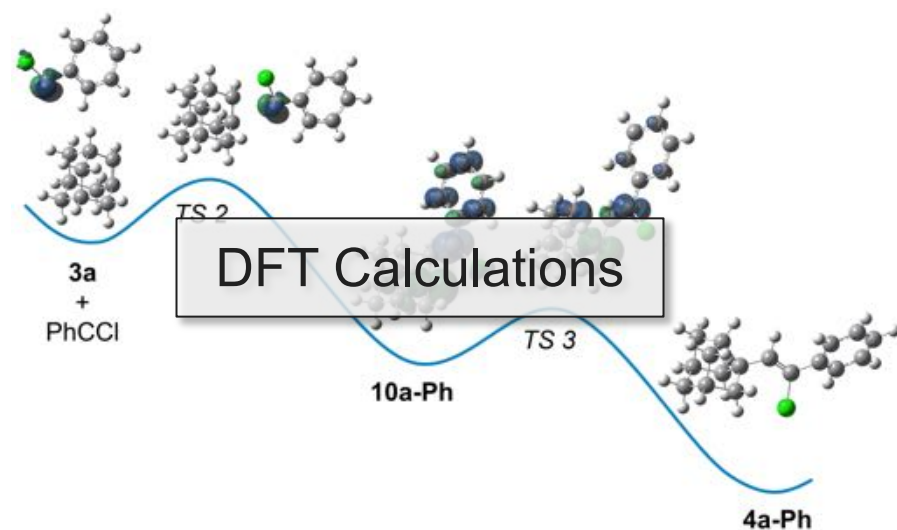
Taipei, Taiwan





# Develop models to predict useful chemistry

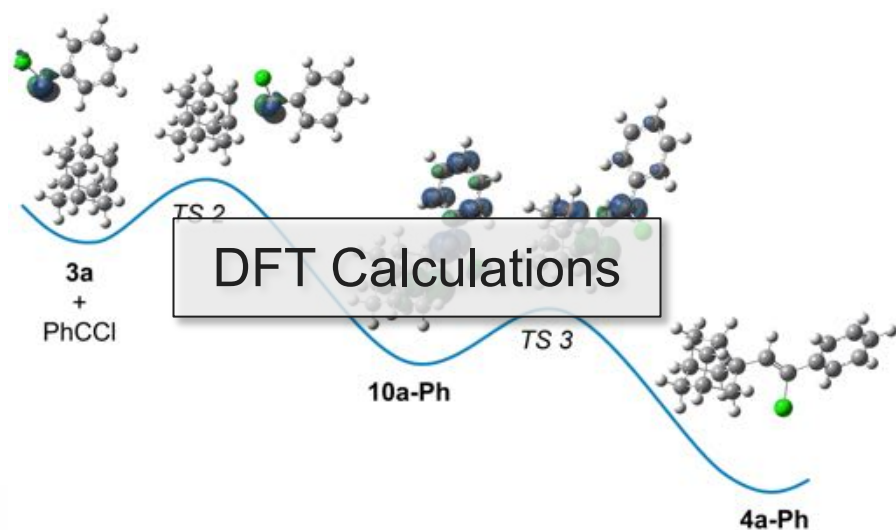
Overarching research goals



Hare, S. R., *et al.*; *J. Org. Chem.* **2015**, *80*, 5049-5065.

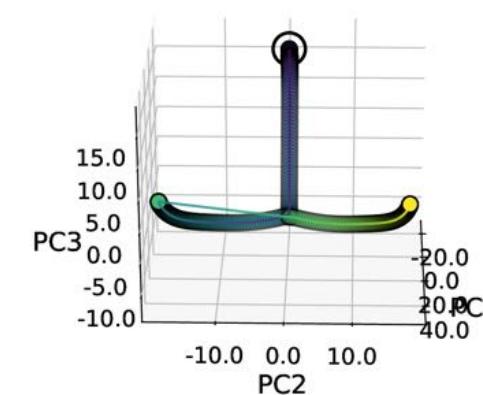
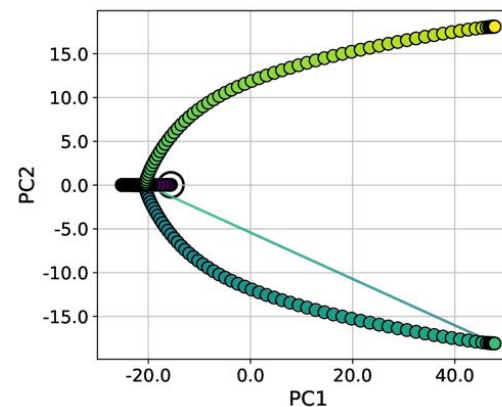
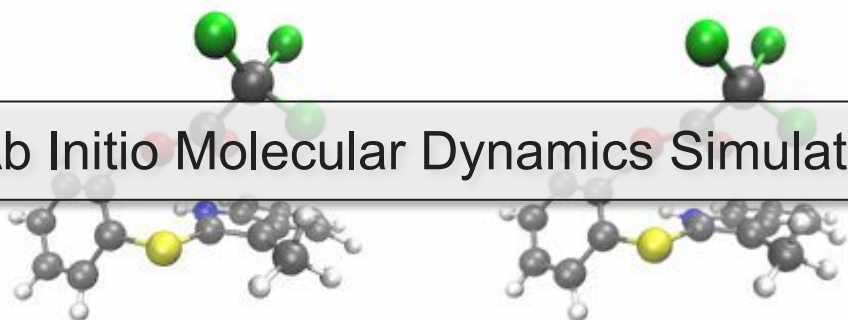
# Develop models to predict useful chemistry

Overarching research goals



New Computational Analysis Tools

Ab Initio Molecular Dynamics Simulations



Hare, S. R., *et al.*; *J. Org. Chem.* **2015**, *80*, 5049-5065.

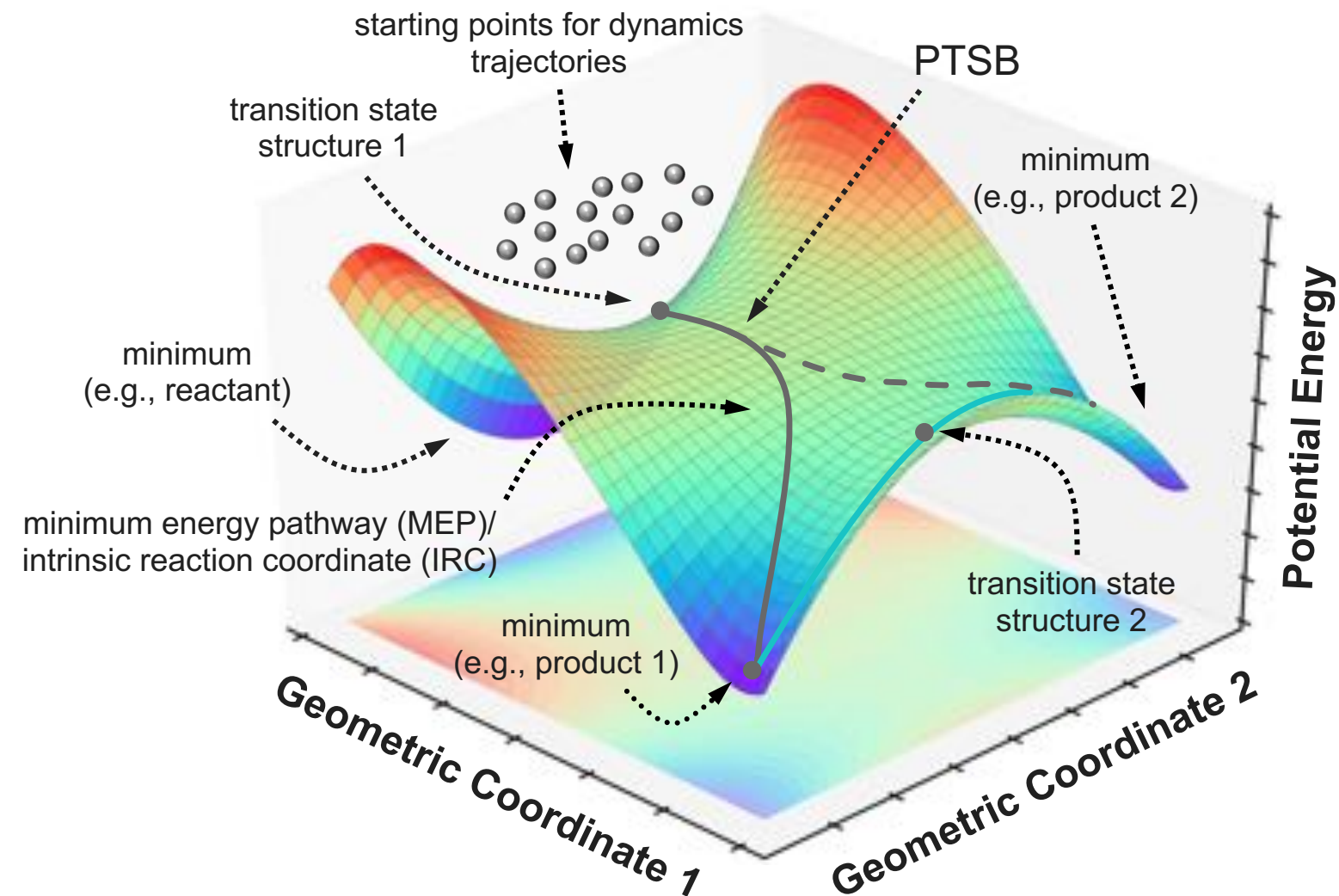
Hare, S. R.; Li, A.; Tantillo, D. J.; *Chem. Sci.* **2018**, *9*, 8937-8945.

Hare, S. R.; Bratholm, L. A.; Glowacki, D. R.; Carpenter, B. K.; *Chem. Sci.* **2019**, *10*, 9954-9968.

# Outline

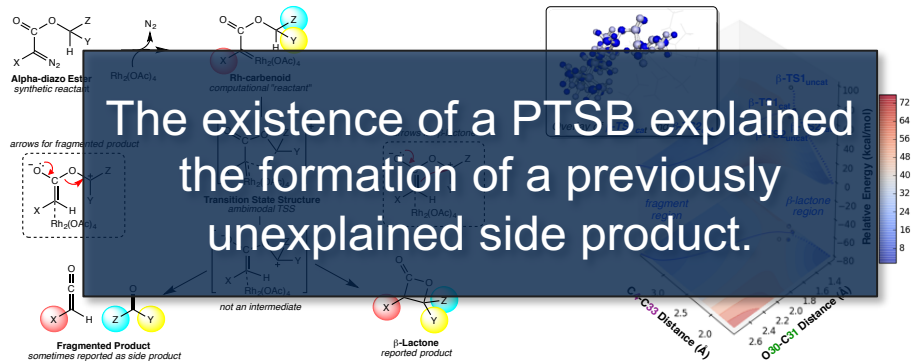
- Skills collected along academic path
- Decision to go into industry
- Atomwise and my current role
- Career tips

# Doctoral Research

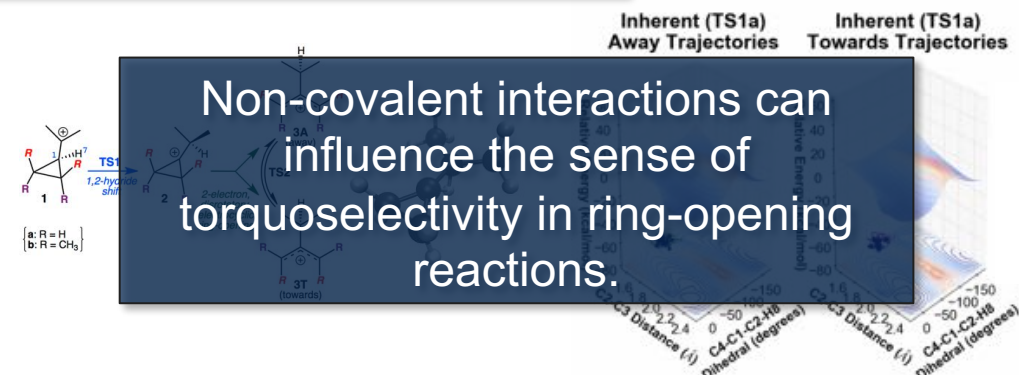


# Studies on reactions containing PTSBs<sup>1</sup>

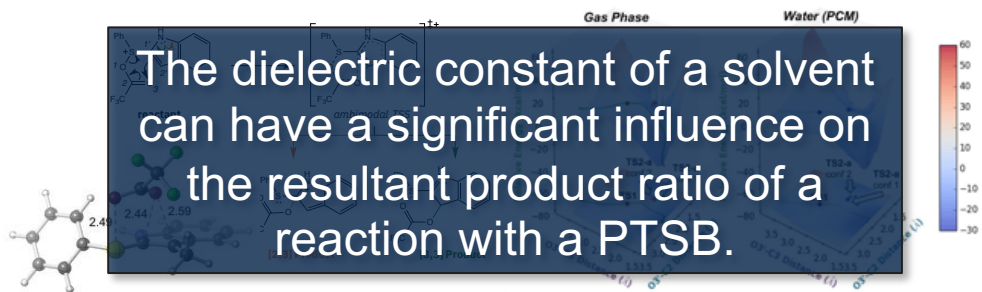
## Rh-Catalyzed C-H Insertion<sup>2</sup>



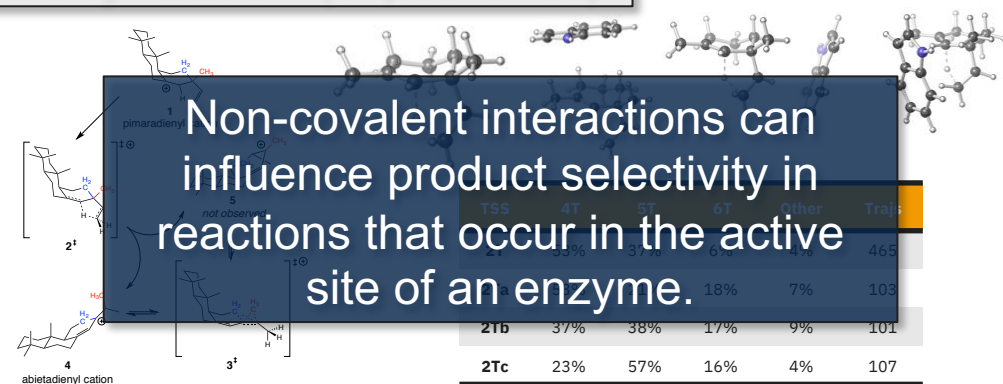
## Hiscotropic Rearrangement<sup>3</sup>



## Pummerer-like Rearrangement<sup>4</sup>



## Abietadienyl Cation (*unpublished*)



<sup>1</sup>For a review on PTSBs, see: Hare, S. R. and Tantillo, D. J.; *Pure Appl. Chem.* **2017**, *89*, 679-698.

<sup>2</sup>Hare, S. R.; Tantillo, D. J.; *Chem. Sci.* **2017**, *8*, 1442-1449.

<sup>3</sup>Hare, S. R.; Pemberton, R. P.; Tantillo, D. J.; *J. Am. Chem. Soc.*, **2017**, *139*, 7485-7493.

<sup>4</sup>Hare, S. R.; Li, A.; Tantillo, D. J.; *Chem. Sci.* **2018**, *9*, 8937-8945.



# Exposure to computational chemistry in industry

Result of a lot of luck, but required opening myself up to opportunity and failure



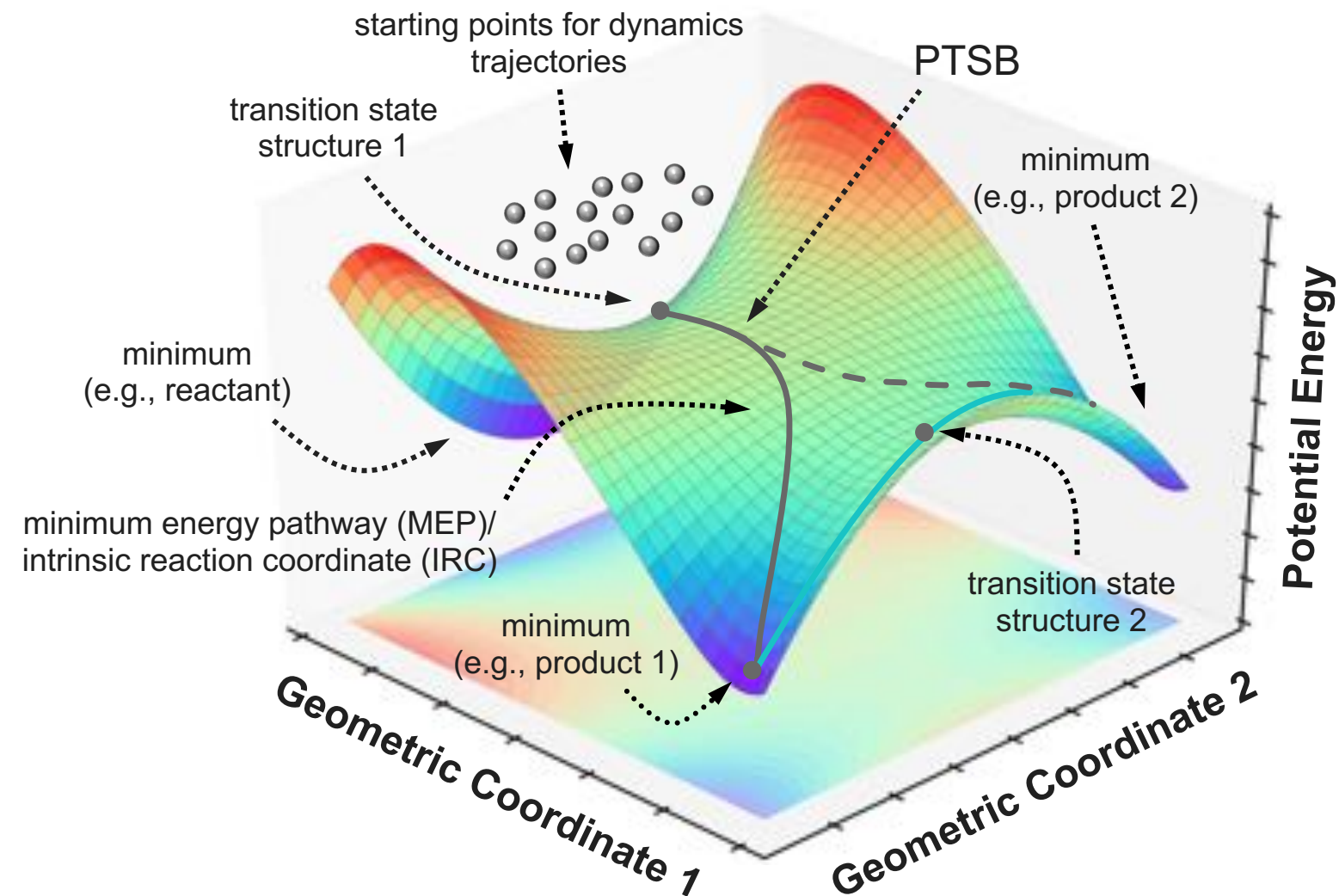
Women's Chemist Committee  
Merck Award winners at the  
254th ACS Meeting in 2017



Computational  
pharmaceutical  
chemistry TA



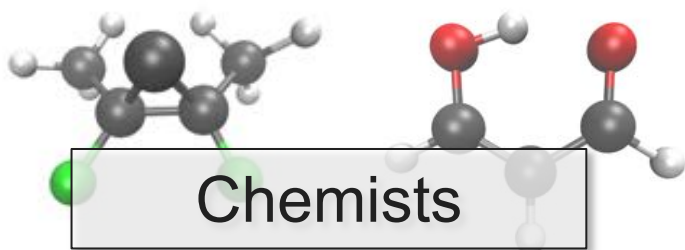
D.E. Shaw Women's Forum for  
Graduate Students and Postdocs  
in 2018



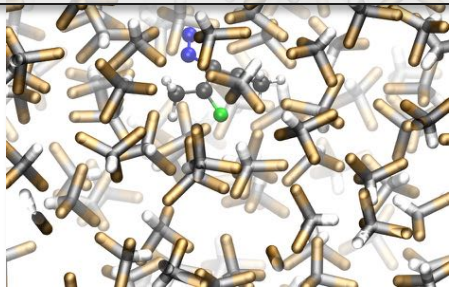
## Skills Gained

- Execution of research projects
- Applying for awards
- Public speaking, networking, writing
- Advocating for myself and my research
- *Living abroad for extended periods*

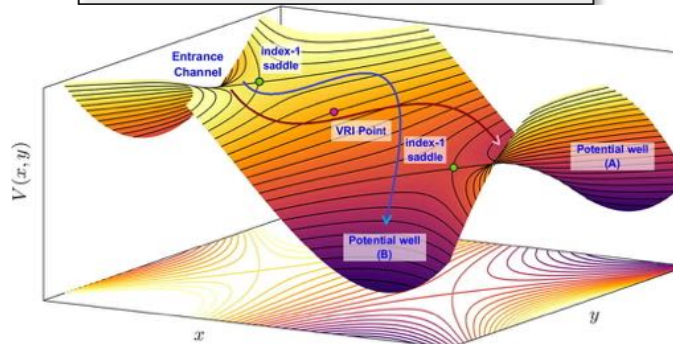
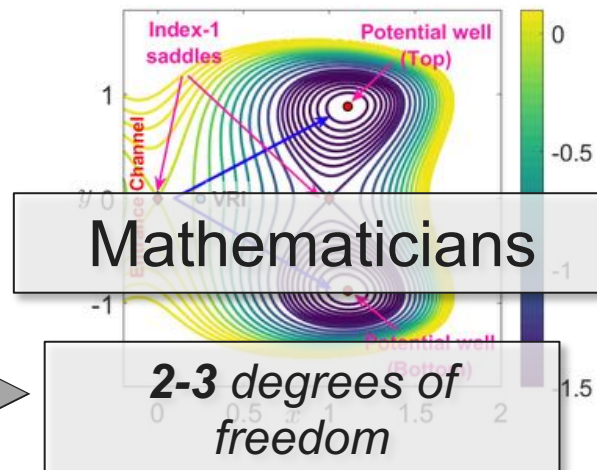
# Postdoctoral Research



*many degrees of freedom*



Dimensionality  
Reduction

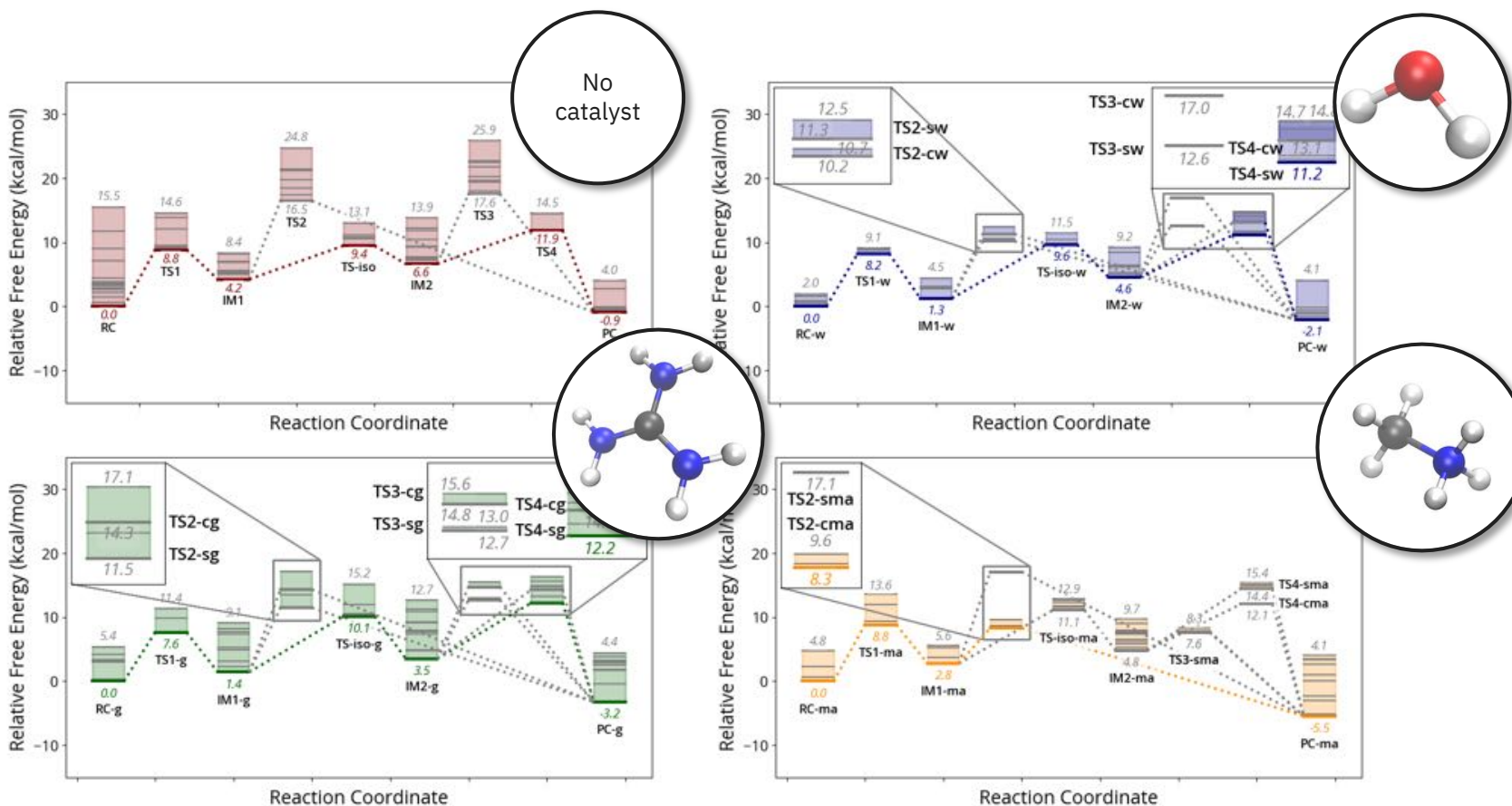


## Skills Gained

- Python coding
- Version control with Git and GitHub
- Cross-disciplinary collaboration
- Independence in research
- *Living in and acclimating to a new country*

García-Garrido, V.J.; Katsanikas, M.; Agaoglou, M.; Wiggins, S.; *Chem. Phys. Lett.* **2020**, 754, 137714.





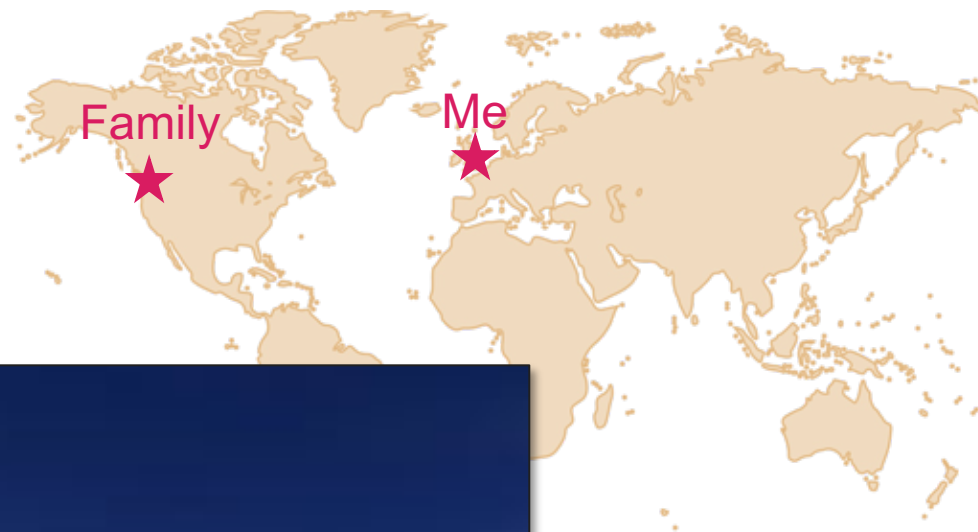
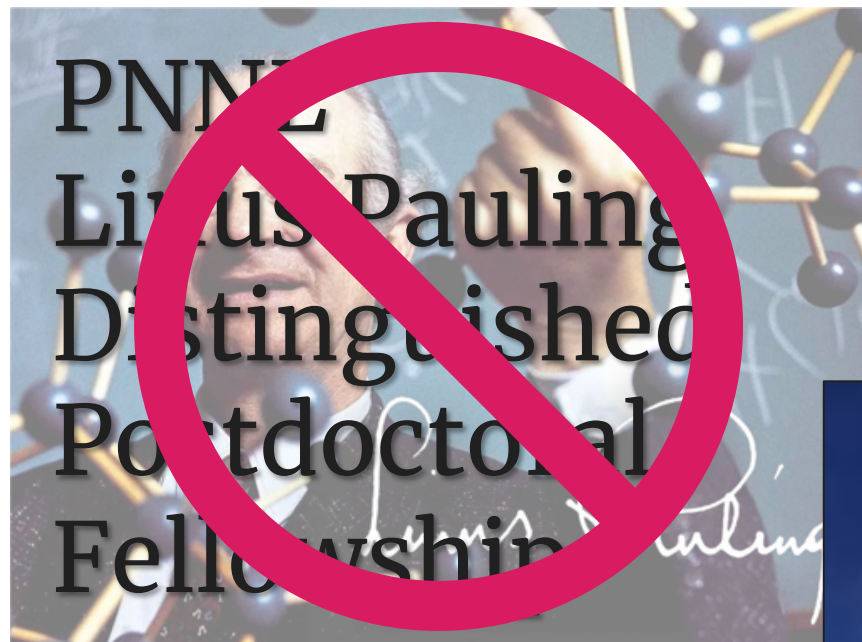
- ### Skills Gained
- Project management
  - Leadership in a research group
  - Grant writing
  - Understanding the “big picture” of my work
  - *Learning to work completely remotely*
  - *Evaluating professional values*

CAM-B3LYP/6-311++G(2d,2p)  
IEFPCM water solvent

Hare, S.; Pfaendtner, J.; *Phys. Chem. Chem. Phys.*, **2022**, *24*, 3664-3674.



# Interviewing and decision to go into industry



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# Current Position



## Artificial Intelligence for Drug Discovery

We use our AI engine to transform drug discovery. Our discoveries help create **better medicines faster.**

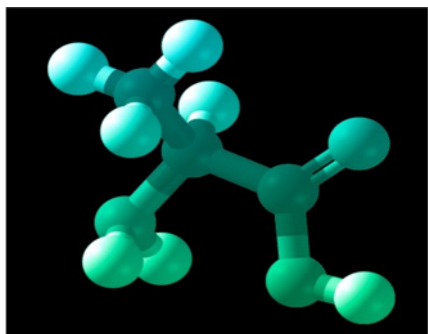


**Stephanie Hare, PhD**  
SCIENTIST, CADD

# Deep Learning for Drug Design

1st to use Convolutional Neural Nets (CNNs) for structure-based drug discovery

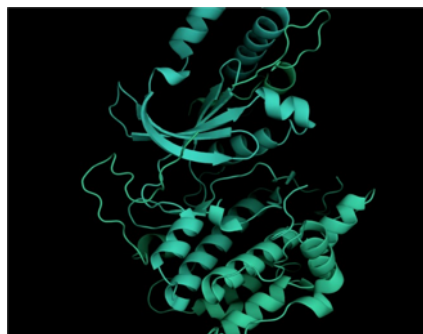
1



Map Atoms in 3D  
Space, use Voxels  
and Poses



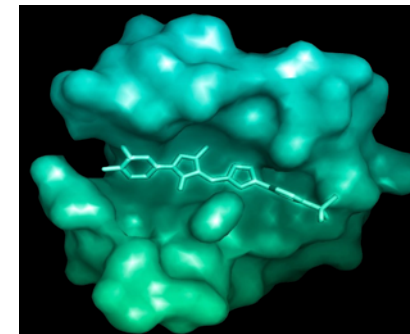
2



Screen 16+B  
chemicals for  
predicted interaction  
with the target



3



Send hits with the  
most potential to  
client for lab testing  
(75% success)

# Proven Success with the Most Challenging Targets

AI delivers at least one hit validated in laboratory experiments 74% of the time



**Overall  
Success**

**120**

Projects

**74%**

Success



**No Training  
Data**

**55**

Projects

**71%**

Success



**Homology  
Model**

**20**

Projects

**71%**

Success



**X-ray  
Structure**

**84**

Projects

**75%**

Success



**Protein-Protein  
Interactions**

**23**

Projects

**83%**

Success



**Cryo-EM  
Data**

**1**

Projects

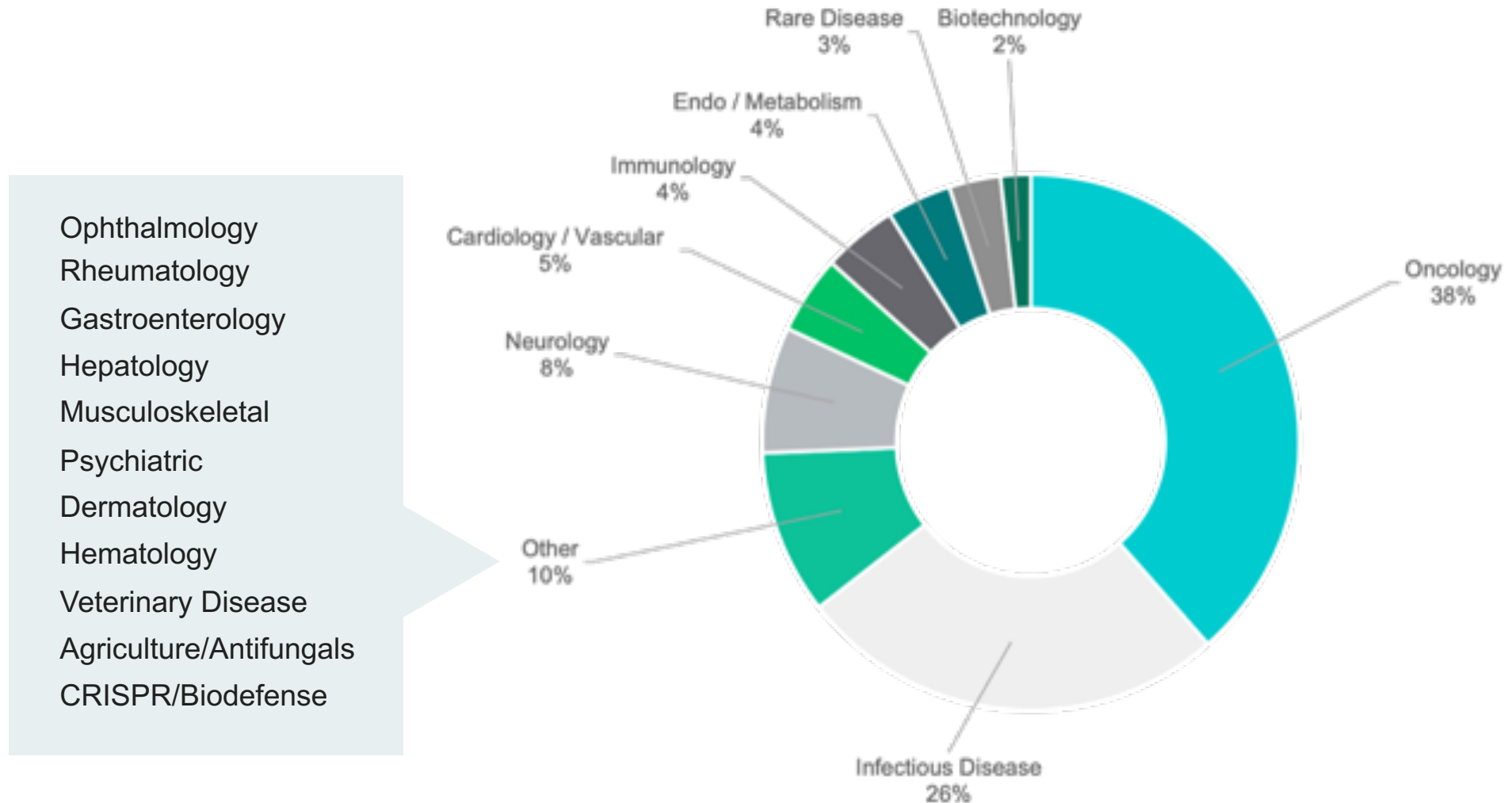
**100%**

Success



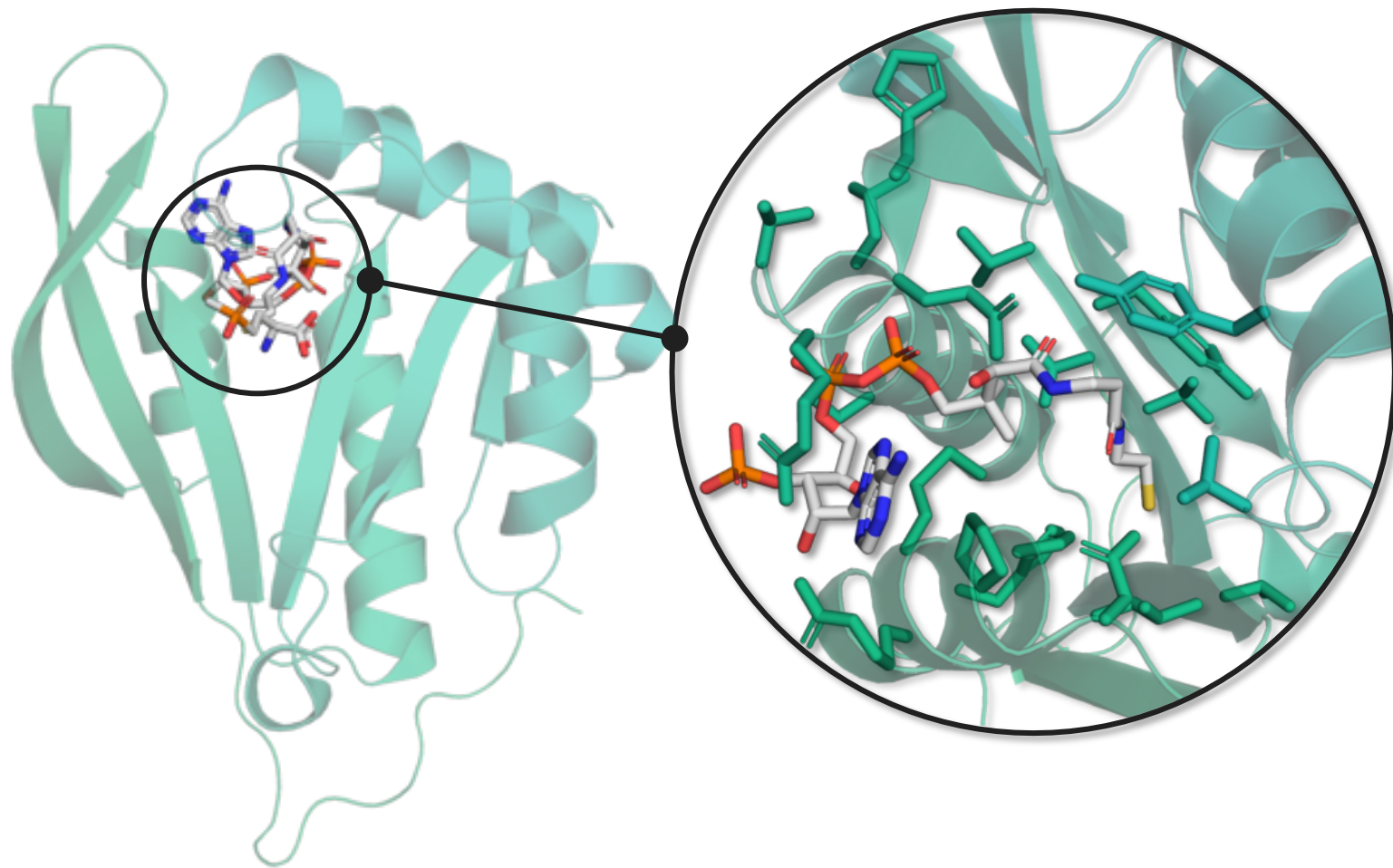
# Pipeline with enormous breadth

Over 775 accepted projects to date across diverse disease and application areas



# My role as a CADD scientist

On the Production team



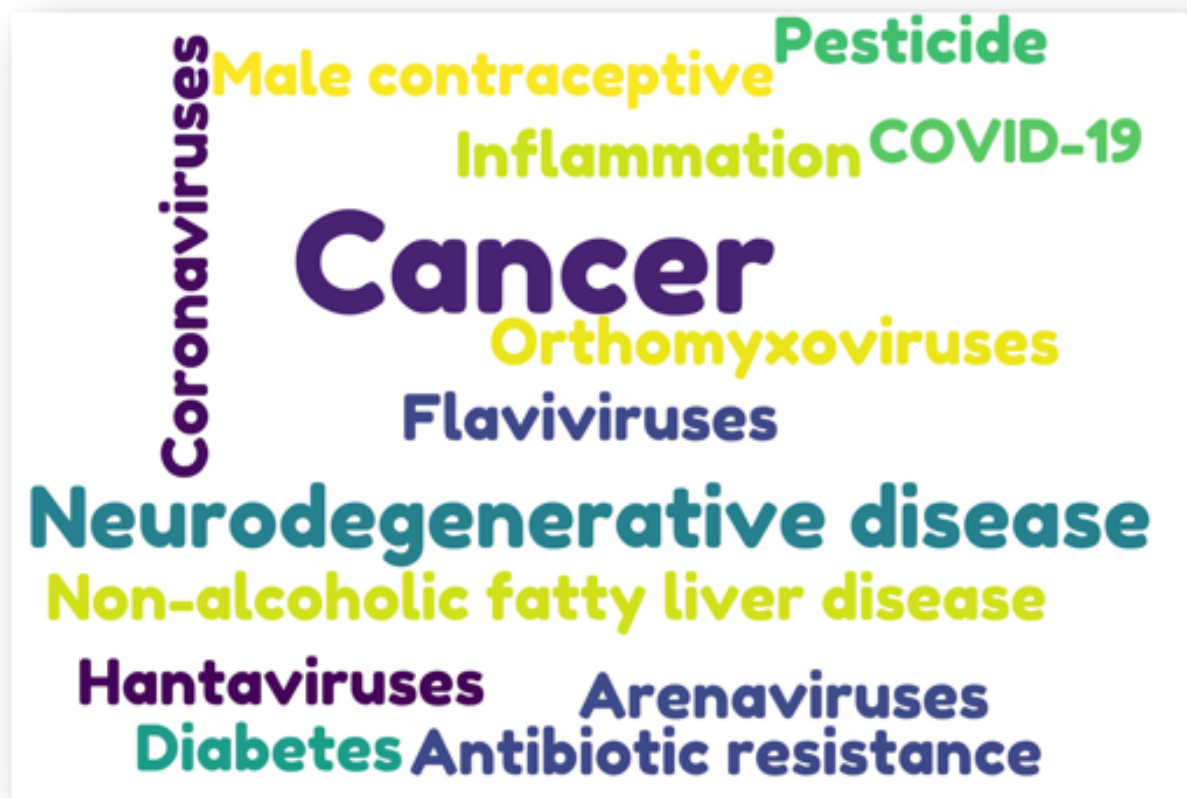
(Some) questions I answer:

- What is the mechanism of action?
- How does this protein relate to a disease indication?
- What part of the protein is involved in the pathway we want to alter?
- What structure do we use?
- Are there any common motifs in the predicted binders?

Stecula, A.; Hussain, M. S.; Viola, R. E.; *J. Med. Chem.* **2020**, *63*, 8867–8875

# My role as a CADD scientist

Production team



- Academic collaborations (AIMS program)
- Joint ventures (JVs) with Big Pharma
- Internal Projects

# The transition from academia to industry

Has it been difficult?

No.



# Career tips

From my own experience (your mileage may vary)

- View interviews as (serious) **practice**
  - Push yourself, but in the framework of **training** rather than **outcome**.
- Apply for **everything** you can as a graduate student and postdoc
  - You never know which experiences will serve you in the future. Open yourself up to being involved in projects/experiences outside of your forte.
- Keep (or get back) in touch with **people** you like
  - Focus on networking with people whose values align with yours.
- Never lose sight of the **high-level** impact of the work you do
  - This is necessary for success in any field.



**Stephanie Hare, Ph.D.**

CADD Scientist  
Atomwise Inc.

<https://www.linkedin.com/in/stephanie-hare-2a50039a/>



Add me on  
LinkedIn!



# Questions?

**Atomwise website:**

[www.atomwise.com](http://www.atomwise.com)

**Contact:**

[share@atomwise.com](mailto:share@atomwise.com)